12/12/86 A0586

ARI News Release

from the Air-Conditioning and Refrigeration Institute

1501 Wilson Blvd., 6th Floor, Arlington, VA 22209, (703) 524-8800, Telex 89-2351, Telecopier (703) 528-3816

FOR IMMEDIATE RELEASE
December 9, 1986

FOR MORE INFORMATION
Bruce K. Davis, Director
Statistics & Business Research

Unitary shipments -----

October up 13%, year 8.5% ahead;
Heat pumps 9.6% ahead of 1985

Latest key trend indicators compiled by ARI for the air conditioning, refrigeration, and heating industry verify that business remains excellent, increasing slightly to 8.5 percent ahead of 1985 as of the end of October.

U.S. shipments of unitary air conditioners and heat pumps during October:
- o totalled 256,742,
- o up 13% from October 1985,
- o year-to-date total 3,123,240,
- o up 8.5% from January-October 1985.

Heat pump shipments included in the October figures:
- o totalled 70,665,
- o up 4.5% from October 1985,
- o year-to-date total 753,896,
- o up 9.6% from January-October 1985.

October factory stocks:
- o up about 72,400 units from September,
- o down 17,400 units from October 1985.

October distributor shipments:
- o up 5% from October 1985,
- o year-to-date shipments up 7%.

October distributor inventories:
- o down some 5,100 units from September,
- o up 40,000 units from October 1985.

October U.S. dollar bookings of reciprocating liquid chillers:
- o down 4% from October 1985,
- o year-to-date up 6%.

(See reverse side for Condensed Summary by Size.)

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AIR-CONDITIONING AND REFRIGERATION INSTITUTE
1501 Wilson Blvd., Suite 600, Arlington, Virginia 22209

Date OCTOBER, 1986

Unitary Heating and Cooling Section's Condensed Summary by Size of United States Manufacturers' Shipments

	SIZE BTUH (000)		UNITED STATES NUMBER OF UNITS CONDENSER-TYPE AIR OR EVAP. COOLED A	WATER COOLED B	U.S. TOTAL C	% CHG. FROM 1986
CONDENSED SUMMARY BY SIZE	Under 16.5		4163		4163	40.7-
	16.5-21.9		30305		30305	5.5-
	22-26.9		53814		53814	14.7+
	27-32.9		40376		40376	16.9+
	33-38.9		53115	43	53158	26.9+
	39-43.9		18648		18648	26.8+
	44-53.9		21904		21904	19.7+
	54-64.9		20334	73	20407	1.7+
	65-96.9		4761	76	4837	4.8+
	97-134.9		3851	100	3951	34.2+
	135-184.9		2924	51	2975	60.2+
	185-249.9		906	34	940	23.2+
	250-319.9		260	15	275	35.9-
	320-379.9		220	28	248	43.1-
	380-539.9		255	22	277	31.9+
	540-639.9		109	35	144	4.3+
	640 and over		290	30	320	22.6+
	TOTAL		250235	507	250742	13.0+

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from the Air-Conditioning and Refrigeration Institute

1501 Wilson Blvd, 6th Floor, Arlington, VA 22209, (703) 524-8800, Telex 89-2351, Telecopier (703) 528-3816

FOR IMMEDIATE RELEASE
January 15, 1986

FOR MORE INFORMATION
Bruce K. Davis, Director
Statistics & Business Research

Unitary shipments -----

November up 8%, year 8.5% ahead, already new annual record;
Heat pumps 8.9% ahead of 1985, close to new annual record

With one month to go in 1986 reporting, U.S. shipments of unitary air conditioners and heat pumps have already edged into a new record of 3,336,898 -- 28,470 more than the previous 1984 record year of 3,308,428.

As of the end of Novemberthe pace is 8.5 percent ahead of 1985. Heat pump shipments at 817,998 are only 2,628 units away from of their 1985 annual record of 820,623.

U.S. shipments of unitary air conditioners and heat pumps during November:

- o totalled 213,658,
- o up 8.0% from November 1985,
- o year-to-date total 3,336,898,
- o up 8.5% from January-November 1985.

Heat pump shipments included in the November figures:

- o totalled 64,099,
- o up 1.7% from November 1985,
- o year-to-date total 817,995,
- o up 8.9% from January-November 1985.

November factory stocks:

- o up 27,500 units from October,
- o up about 19,600 units from November 1985.

November distributor shipments:

- o down 8% from November 1985,
- o year-to-date shipments up 6%.

November distributor inventories:

- o down 300 units from October,
- o up some 75,400 units from November 1985.

November U.S. dollar bookings of reciprocating liquid chillers:

- o down 23% from November 1985,
- o year-to-date up 4%.

(See reverse side for Condensed Summary by Size.)

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AIR-CONDITIONING AND REFRIGERATION INSTITUTE

1501 Wilson Blvd., Suite 600, Arlington, Virginia 22209

Unitary Heating and Cooling Section's Condensed Summary by Size of United States Manufacturers' Shipments

Date NOVEMBER 1986

	SIZE BTUH (000)		UNITED STATES NUMBER OF UNITS CONDENSER-TYPE AIR OR EVAP. COOLED A	WATER COOLED B	U.S. TOTAL C	% CHG. FROM 1985
CONDENSED SUMMARY BY SIZE	Under 16.5		2915		2915	42.2-
	16.5-21.9		25852		25852	8.0-
	22-26.9		42245		42245	6.5+
	27-32.9		37081		37081	18.8+
	33-38.9		42561	10	42571	12.6+
	39-43.9		17073		17073	29.1+
	44-53.9		18408		18408	16.5+
	54-64.9		17593	41	17634	9.1+
	65-96.9		3711	43	3754	14.8-
	97-134.9		2938	38	2976	6.3+
	135-184.9		1444	29	1473	11.7-
	185-249.9		684	26	710	8.9-
	250-319.9		333	13	346	3.4-
	320-379.9		216	7	223	14.6-
	380-539.9		126	30	156	29.7-
	540-639.9		100	8	108	26.5-
	640 and over		102	31	133	41.7-
	TOTAL		213382	276	213658	8.0+